

## MANAGEMENT/MARKETING

#### **SAMPLE Double Major Requirement Sheet**

**Bachelor of Business Administration: Management/Marketing** 

This is a **SUGGESTED** 4-year degree plan. Available classes may change from semester to semester. The plan may have to be adapted with help from your advisor. Please consult the Neeley Academic Advising Center, the Department of Management and Leadership, or the <u>TCU Catalog</u> for clarification on course offerings and prerequisites.

#### **SUGGESTED FOUR-YEAR PLAN**

#### **FRESHMAN YEAR**

FALL SEMESTER (15 or 16 hours)		SPRING SEMESTER (15 or 16 hours)	
ENGL 10803	Introductory Composition	ECON 10233 Introductory Macroeconomics	
ECON 10223	Introductory Microeconomics	TCU Core or BUSI 10153/10151	
MATH 10283	Introductory Applied Calculus	TCU Core	
BUSI 10153	Business in Society (3 hr)/BUSI 10151	TCU Core	
	Business Skills Dev. (1 hr) or TCU Core	TCU Core	
TCU Core	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	
SOPHOMORE YEAR			
FALL SEMESTER (15 hours)		SPRING SEMESTER (15 hours)	
ENGL 20803	Intermediate Composition	ACCT 20353 Fundamentals of Accounting	
ENTR 20153	Entr & Business Reg Environment	INSC 20263 Business Information Systems	
INSC 20153*	Statistical Analysis	MARK 30153 Marketing Management	
TCU Core	5 tatiotica: / ii.a. yo.	TCU Core	
TCU Core		TCU Core	
JUNIOR YEAR			
FALL SEMESTER (16 hours)		SPRING SEMESTER (15 hours)	
MARK 30113	Marketing Research	MARK 30303 Design Thinking =	
MARK 30243	Customer Insights	MANA/MARK ELECTIVE	
MANA 30153	Organizational Management	MANA 30313 Leader Development	
MANA 30323	Organizational Analysis & Problem	MARK Major Elective	
	Solving	MARK Major Elective	
INSC 30801	Business Applications in Excel (1 hr)	TCU Core	
Upper Level B	usiness Core		
SENIOR YEAR			
FALL SEMESTER (15 hours)		<b>SPRING SEMESTER (15 hours)</b>	
MANA 40203	Managing People and Human	MARK 40203 Marketing Strategy	
	Resources	MANA Major Elective	
MANA 40633	Principles of Negotiation	MANA 40213 Team Dynamics	
MARK Major Elective		MANA 40153 Strategic Management	
Upper Level Business Core		TCU Core	
Upper Level Business Core			

<sup>\*</sup>INSC 20153 prerequisite: Successful completion of Microsoft Excel 2016 certification test.



# MANAGEMENT/MARKETING

### **Double Major Program Checklist**

Major Requirements (2.5 GPA in major courses to graduate) and must be accepted into the Neeley School of Business in order to			
take major courses.			
	□ MANA 30313 Leader Development (Spring only)		
Management Major Core	□ MANA 30323 Organizational Analysis & Problem Solving (WEM) (Fall only)		
(15 semester hours)	□ MANA 40203 Managing People and Human Resources (WEM)		
	□ MANA 40213 Team Dynamics		
	☐ MANA 40633 Principles of Negotiation (Fall only)		
	(WEM) Writing Emphasis Course		
	□ MARK 30113 Marketing Research		
Marketing Major Core	□ MARK 30243 Customer Insights (WEM)		
(9 semester hours)	□ MARK 40203 Marketing Strategy (WEM)		
,	(WEM) Writing Emphasis Course		
	Note that all MARK classes are subject to their department's scheduling. Please check with your advisor or		
	the MARK department to determine when classes are offered.		
In order to double major in Management and Marketing, the student must complete a minimum of 9 semester hours from the			
following electives: 3 hours of MANA courses,	3 hours of MARK 30303, and 9 hours of MARK courses.		
	□ MANA 40223 International Management (CA or GA)		
Management Major Electives	□ MANA 40323 Organizational Research and Consulting		
(3 semester hours)	□ MANA 40343 Leading a Diverse Workforce		
	□ MANA 40970 Special Problems in Management		
Managament/Marketing Floating	MARK 20202 Design Thinking (connet also receive gradit for ENTR 20542)		
Management/Marketing Elective	□ MARK 30303 Design Thinking (cannot also receive credit for ENTR 30543)		
(3 semester hours)			
	□ MARK 30233 Marketing Analytics		
Marketing Major Elective	□ MARK 30253 Sports and Entertainment Marketing		
(9 semester hours)	□ MARK 40003 Senior Honors Research Paper		
	□ MARK 40103 Digital and Social Media		
	□ MARK 40213 International Marketing (CA or GA)		
	□ MARK 40223 Services Marketing		
	□ MARK 40233 Marketing Communications		
	□ MARK 40243 Product Innovation and Brand Management		
	□ MARK 40263 Foundations of Selling		
	□ MARK 40273 Consultative Selling		
	□ MARK 40700 Marketing Summer Abroad		
	□ MARK 40970 Special Problems in Marketing		
	□ INSC 40323 Procurement/Supply Management		
	□ INSC 30801 Business Applications in Excel		
Upper Division Business Core	□ MANA 30153 Organizational Management		
(22 semester hours)	□ MARK 30153 Marketing Management		
·	□ FINA 30153 Financial Management		
	□ INSC 30313 Supply Chain Management		
	□ BUSI 30383 Global Business with an Ethical Lens (CA)		
	□ ACCT 40163 Accounting Decision Making & Control		
	□ MANA 40153 Strategic Management		
	(MANA 40153 must be taken after completion of all other upper division core courses		
	during one of the last 2 semesters. Students may enroll in MANA 40153 concurrently with ONE other upper division core course by permission of the Management Dept.)		
Degree Requirements for Bachelor of	□ 124 Hours Required to graduate from TCU		
Business Administration	□ TCU Core Curriculum (39-63)		
	□ Major Course Requirements (21-27)		
	Business Core Curriculum (38)		
	☐ Free Elective Courses-hours will vary depending upon major(s).		